

# 2020 HARVEST POLICY



September 21, 2020

(Subject to change without notice, a current policy will always be posted at our locations & cvacoop.com.)

## IOWA | REGION 8

To help mitigate the risk of COVID-19 exposure, we are asking all customers delivering grain to a CVA facility to stay in their truck as much as possible and refrain from entering CVA facilities unless necessary.

### SOYBEAN POLICY

#### MOISTURE: (Cash Grain, Price Later, or Storage)

- Shrink: 3.0% per point per bushel over 13.1% to 15%  
5.0% per point per bushel over 15.1% to 17%  
6.0% per point per bushel over 17.1

Beans over 17% subject to rejection at delivery. All loads below 15.0% moisture will be averaged in a 14-day delivery window. All moisture shrink charges will break on the  $\frac{1}{1000}$  point of moisture removed. All loads 15.1% and above will be discounted on a load by load basis (no averaging on these loads). All discounts other than moisture will be stand alone, not averaged. This includes shrink.

#### TEST WEIGHT (All positions)

- 54 lbs or above 0 cents per bushel
- 53.9 lbs to 50.0lbs 1 cent per lb. discount per bushel
- 49.9 lbs and below 2 cents per lb. discount per bushel
- Each load stands alone and no averaging.

Test weight under 46.0 lbs is subject to rejection and/or market scale at time of delivery.

#### TOTAL DAMAGE (All positions)

- 2% - 2.5% 4.5 cent discount per bushel
- 2.6% - 3.0% 9 cent discount per bushel
- Each  $\frac{1}{2}$ % above 3.0% is an additional 4.5 cent discount per bushel.

#### HEAT DAMAGE (IN ADDITION TO TOTAL DAMAGE)

- .3% to 1.0% 4.5 cent discount per bushel
- Each  $\frac{1}{2}$ % above 1.0% is an additional 4.5c discount per bushel
- Heat damage over 3% is subject to rejection

Total Damage over 5.0% subject to rejection and/or market scale at time of arrival.

#### FOREIGN MATERIAL (F.M.)

All foreign material over 1% will be deducted from the gross weight. Foreign material over 5% subject to rejection.

#### SOYBEAN SPLITS (SPL)

- 20% or less 0 cents per bushel
- 20.1% to 25%  $\frac{1}{4}$  cent per bushel discount
- 25.1% to 30%  $\frac{1}{2}$  cent per bushel discount
- 30.1% to 35%  $\frac{3}{4}$  cent per bushel discount
- 35.1% to 40% 1 cent per bushel discount

#### GREEN COLORED OR IMMATURE BEANS

- 1.0% to 5.0% 2 cents per bushel discount
- 5.1% to 10.0% 5 cents per bushel discount
- 10.1% to 15.0% 8 cents per bushels discount
- 15.1% to 20% 10 cents per bushel discount

#### WEEVILY, MUSTY, OR SOUR (All positions)

- 20 cents per bushel for each of the categories

*\*If grain is of distinctly low quality or exceeds the ranges of the above discounts, the buyer has the option to refuse the load or negotiate additional discounts.*

#### 2020 SOYBEAN HARVEST PRICE LATER PROGRAM

Beans delivered from September 14, 2020 through September 27, 2020 will begin to accrue service charges on September 29, 2020 at the rate of \$0.002 per day. The service fee will be charged until the beans are sold and will be deducted from the grain settlement. This pattern will continue. (See table.)

DELIVERY PERIOD	NO SERVICE FEE IF SOLD BY	SERVICE CHARGES START
September 14-27, 2020	September 28, 2020	September 29, 2020
September 28-October 11, 2020	October 12, 2020	October 13, 2020
October 12-25, 2020	October 26, 2020	October 27, 2020
October 26-November 8, 2020	November 9, 2020	November 10, 2020

\*All soybeans delivered to a CVA facility will first be applied to an existing contract for the delivery period. If there is no contract for the period the soybeans were delivered, they will then be applied to a Price Later Contract. \*Unless we are notified prior to delivery that your beans should be put in Open Storage.

Grain put in the Price Later Program must be sold using the nearby bid only. Price Later grain cannot be forward contracted. Title (Beneficial Interest) passes when grain is put on Price Later. Once a price later contract is issued no warehouse receipt or storage disposition can be made.

#### SOYBEAN STORAGE (Iowa | Region 8) (All positions except Price Later)

The Open Storage Program will be at no charge if the beans are sold within 14 days of delivery (including the delivery day). If not sold within 14 days after delivery, the beans will be charged storage at the rate of \$.00217 per bushel per day for the first 120 days starting at the date of delivery, then charged at a rate of \$.001167 per bushel per day starting on the 121st day, until sold. All storage charges will be deducted from the grain settlement. Storage grain must be sold using the nearby bid. Storage grain cannot be forward contracted. Soybeans will only move to Open Storage upon notification by producer to place them in Open Storage position prior to delivery. Once beans are placed on Price Later Contract, they cannot be moved back to Open Store or put on a Warehouse receipt. (Storage may not be available at all times)

#### CONTRACTED GRAIN

Title will pass to Central Valley Ag Cooperative on contracted grain upon delivery. The first grain delivered will be considered grain delivered on contract.

#### CVA BIDS

In-store grain must be sold at the nearby bid and cannot be applied to a Forward Priced Contract.

#### GRAIN POLICIES:

- The storage agreement between the Customer and CVA shall be subject to the terms of these Grain Policies. This agreement shall be subject to the United States Warehouse Act and the accompany regulations thereunder.
- Customer represents that it has good title to the grain, and has authority to ship, store and sell grain through CVA.
- Deliveries may remain unsettled during the time period the grain is delivered prior to when the service charges start. After that period of time, the delivery closes and if no disposition, the grain will be placed on a price later contract during the time periods stated above otherwise placed in open storage and shall accrue storage and/or service charges from the original date of delivery as set forth in these Grain Policies. Deliveries of grain may be commingled by CVA.
- CVA shall have a lien against grain storage for all charges for storage and handling, and those related to its preservation (including drying), at the rates set forth in these Grain Policies; and Customer hereby grants to CVA a security interest in said grain to the extent of such charges and fees.